

COMPANY PROFILE



KNY DESIGN
AUSTRIA



HARALD KNY IS THE THIRD GENERATION MANAGING THE FAMILY BUSINESS LOCATED IN RAMINGDORF, LOWER AUSTRIA. THE COMPANY KNY DESIGN, FOUNDED IN 1956, SPECIALIZES IN PROVIDING INNOVATIVE SOLUTIONS FOR LIGHTING DESIGN – FROM “CLASSIC CHANDELIERS” TO GLASS FACADES AND LIGHT SCULPTURES MADE OF METAL.

The client basis is diverse: the austrian specialist provider develops innovative lighting solutions for public buildings, churches, mosques and conference centers as well as for casinos, ships or hotels. “However, there is one thing that has remained unchanged: our focus on core competencies,” says CEO Harald Kny. The core competencies are: lighting design, glass design and metal construction.

Our lighting design ranges from the manufacturing of classic chandeliers to ship and bridge lighting and customized lighting.

Glass design includes glass facades as well as glass partition walls and glass doors. In the area of metal construction, we design and manufacture façade canopies, special staircase banisters and light sculptures.

In all these fields Kny Design uses further innovates state-of-the-art technologies. For example, completely new light surface types can be realized with specially adapted LED technology, and “stories in glass” can be created with laser endography.

Other innovations at Kny Design include applications in the field of inductive (wireless) energy transfer.

The Austrian family business is internationally oriented: exports go to Germany, Arab countries, Russia, China and India. The company’s export rate is around 70 percent.





INSPIRATION THROUGH DIVERSITY

„MANY PEOPLE ASK ME HOW IT IS POSSIBLE TO PRODUCE SUCH HIGHLY SPECIALIZED HIGH-TECH PRODUCTS IN THE SO CALLED “BACK WOODS“. MY RESPONSE: FIRST OF ALL AUSTRIA IS BY NO MEANS AN ECONOMIC BACK WOODS ON A GLOBAL SCALE, AND SECONDLY, ESPECIALLY RURAL AREAS PROMOTE TWO FUNDAMENTAL ATTITUDES: A FOCUS ON PEOPLE AND SUSTAINABLE BUSINESS MANAGEMENT.”

For Harald Kny and his 50 employees “sustainable business management” and “focus on people” means careful use of resources and environmentally friendly production, social responsibility and economic success. “And without our highly skilled and qualified employees, the massive technological advances of recent years would not have been possible.”

Harald Kny is the third generation heading the family business founded in 1956.

Kny Design specializes in innovative solutions for lighting design – from “classic chandeliers” to glass facades and light sculptures made of metal.

“However, there is one thing that has remained unchanged – our focus on core competencies: lighting design, glass design and metal construction”, says CEO Harald Kny.

Kny Design is internationally oriented: Exports go to Germany, Arab countries, Russia, China and India. The company’s export rate is around 70 percent.

“Inspiration through diversity” means living up to best practices on a daily basis. “Having clients all over the world means being able to recognize and use the energy and differences of divergent cultures.”



KNY DESIGN THE PLANNER



KNY DESIGN
AUSTRIA



OUR STRENGTHS ARE OFFERING SOLUTIONS FOR COMPLEX TASKS, INTENSIVE CLIENT COUNSELING AND EXECUTION ON SCHEDULE. WE TAKE CARE OF ALL STEPS, STARTING FROM BRAINSTORMING TO THE IMPLEMENTATION OF YOUR WISHES.

We set new standards in the following fields:

- Lighting design**
- Glass design**
- Metal construction**

All our products are exclusively produced in Austria, where we create unique niche products with an unprecedented quality.

Our competence is to design tailor-made sustainable products, which have meaning beyond the fulfilment of purely functional needs; products with poetry, which subtly communicate something that touches both heart and senses, not just by fitting in with the culture, but also by adding a new dimension to it. The ingredients

of our luxury range are innovation, complexity work and sustainability.

Our highest goal is to satisfy our clients, suppliers and employees, while profit maximization is only second in rank.

Kny Design products will always reflect our philosophy of design, emotion and sustainability.

All our products are manufactured in accordance with the highest standards of holistic and sustainable production.

**A SELECTION FROM
OUR COMPREHENSIVE
PRODUCT RANGE**

Lighting Design

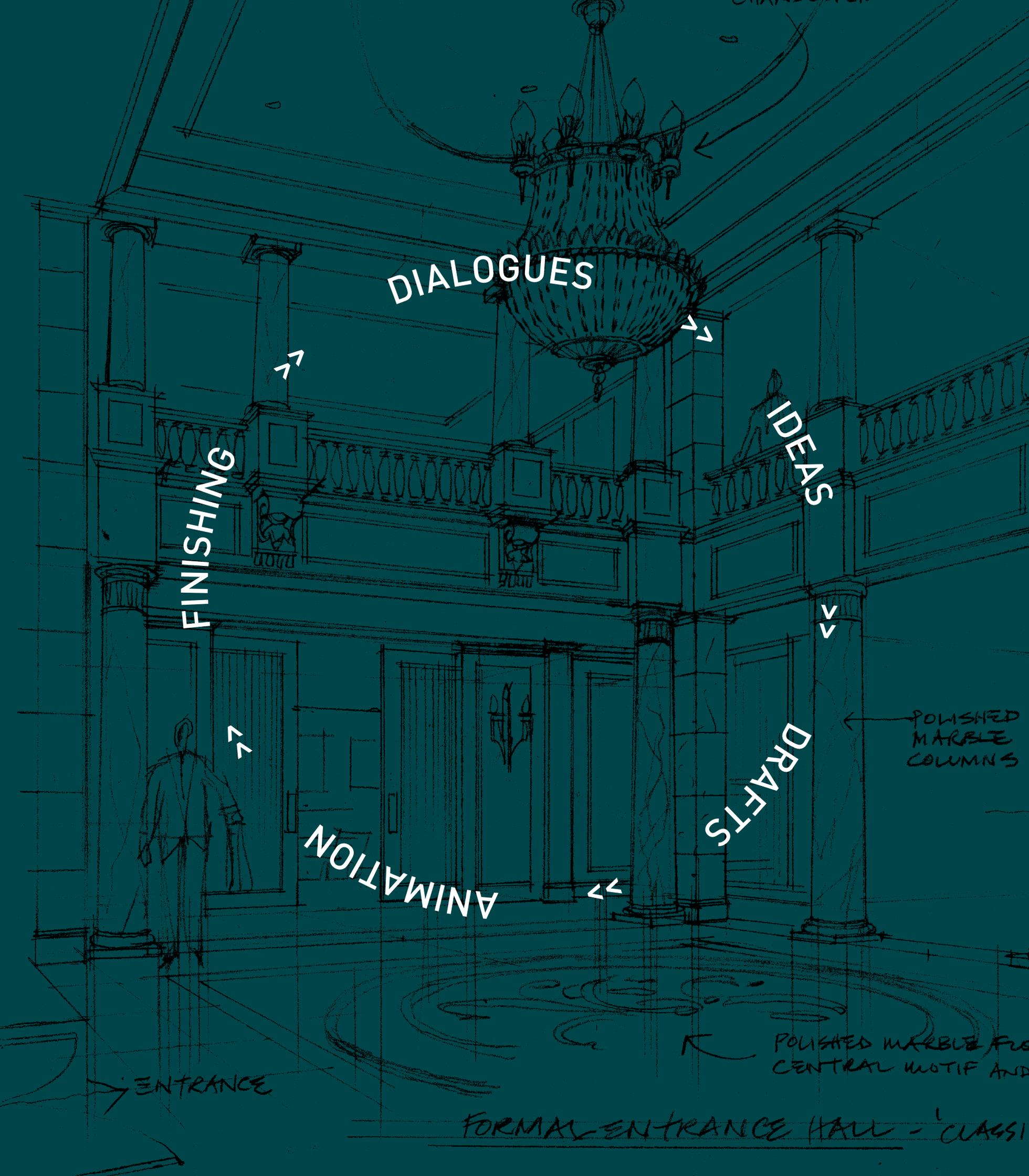
- Classic Lighting
- Modern Lighting
- Ship Lighting
- Bridge Illumination
- Park Lighting
- Custom Products

Glass Design

- Glass-Facades
- Glass-Dividers
- Glass-Doors
- Shower-Dividers
- Wash-Table-Plates
- Custom Products

Metal Construction

- Cantilever-Roof-Slab
- Staircase-Hand-Rails
- Fire-Protection-Doors
- Light-Sculptures
- Custom Products



DIALOGUES

FINISHING

IDEAS

DRAFTS

ANIMATION

POLISHED MARBLE COLUMNS

POLISHED MARBLE FLOOR CENTRAL MOTIF AND

ENTRANCE

FORMAL ENTRANCE HALL - CLASSICAL



LIGHT DESIGN

PROPER LIGHTING DESIGN IS ONE OF THE MOST IMPORTANT ASPECTS OF GOOD ARCHITECTURE.
NOT ONLY THE TECHNICAL ASPECT IS OF IMPORTANCE, BUT ALSO THE FINE-TUNED
CREATION OF A STIMULATING ATMOSPHERE FOR YOUR WELL-BEING.

Kny Design creates efficient lighting concepts for you and provide
individual lighting fixtures that meet these high standards.



KNY DESIGN
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**MAJOR PROJECTS IN THE
FIELD OF LIGHTING DESIGN**

Elegant, integrated lighting
ideas that convince you.



AL AMEEN MOSQUE

Muscat, Oman

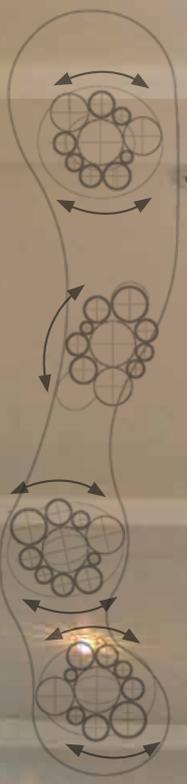
This chandelier is one of the five biggest lighting fixtures worldwide.

Total weight: 6570 kg

Diameter: 4.5 m

Body height: 10.70 m

67,000 Swarovski crystals



LED-SYSTEM BY KNY DESIGN

Kny Design is also innovative in the area of LED technique. With printed circuit boards developed by ourselves, we can put together any kind of surface and illuminate it. With just one kind of software different color scenes and color gradients can be realized. Crystals, plastic films and glass can be lit from behind; the application possibilities are unlimited, for example for the installation in walls, furniture, floors, ...



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CRYSTAL QUEEN

Ship-Lighting

The Dancing Lights – a World Novelty

Kny Design creates a new dimension with the implementation of the lighting concept for the Danube Ship the Crystal Queen: light sculpture in motion!

MODERN LIGHTING DESIGN IS
AS MUCH OUR SPECIALTY AS
THE DESIGN OF TRADITIONAL
CHANDELIERS



GLASS DESIGN

GLASS IS THE TREND OF MODERN DESIGN. IN COMBINATION WITH METAL, WOOD, STONE OR LIGHT THE USE OF THE MATERIAL IS ALMOST UNLIMITED. WE ARE YOUR PARTNER FOR PLANNING, CONSTRUCTION, QUALITY ASSURANCE, INSTALLATION AND MAINTENANCE.

Among the key features of contemporary energy-conscious architecture is the creation of inspired surroundings with a high quality of life.



KNY DESIGN
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STAIRCASE

Glass staircase railing with stainless steel handrail. Between the glasses are finest crystals.

Kny Design is your partner in a diverse range of services in the area of glass technology. Glass is being processed and designed using different techniques.

- Laser technology
- Sandblasting
- Color-fused glass / Glass fusing

Laser-Engraving

3D motive in glass.

We combine LED technology with inside laser engraving to achieve fascinating three dimensional visual effects for sizes up to 230 x 120 x 25 cm.

Sandblasting

We specialize in depth-blasting methods, which create lovely three-dimensional graphic effects.

Color-Fused-Glass / Glass fusing

That what is, changes constantly. Thus the experiment, thus the object, thus the space, the image is floating in space. *)



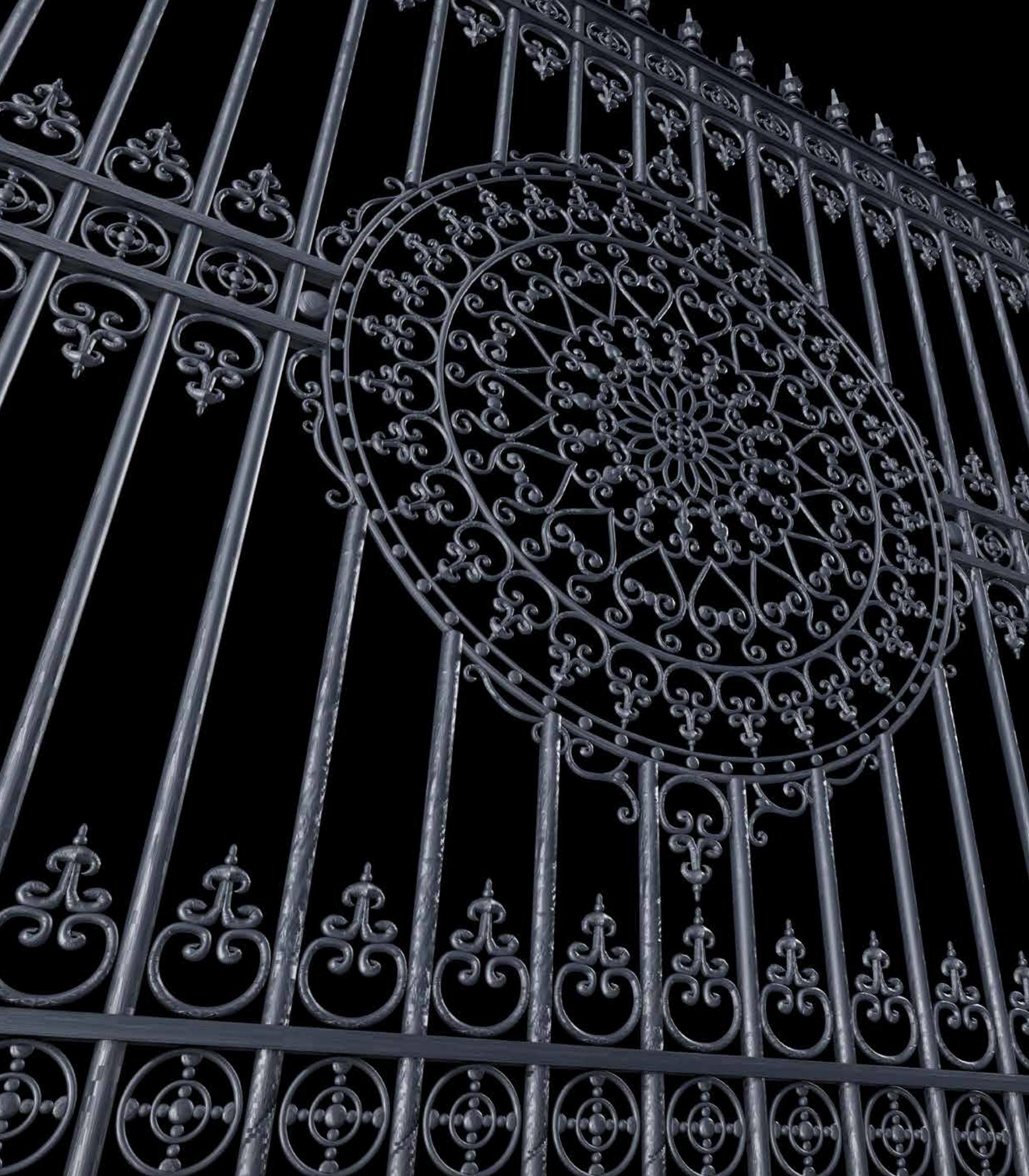
*) Ralph Merten

NH HOTEL
Vienna, Austria

Delivery and installation of the
glass-facades, projecting roofs and of
the entrance area.

Glass, a creative
element for facades.





METAL CONSTRUCTION

KNY DESIGN IS ALSO WELL ESTABLISHED IN THE AREA OF SOPHISTICATED METAL CONSTRUCTION. WE MANUFACTURE SPECIAL CONSTRUCTIONS FOR INTERIOR AND EXTERIOR AREAS, AS WELL AS STEEL STAIRWAYS WITH GLASS ELEMENTS OR PROJECTING ROOFS.

Kny Design products have proven their quality particularly in modern architecture and the interior areas of private facilities.



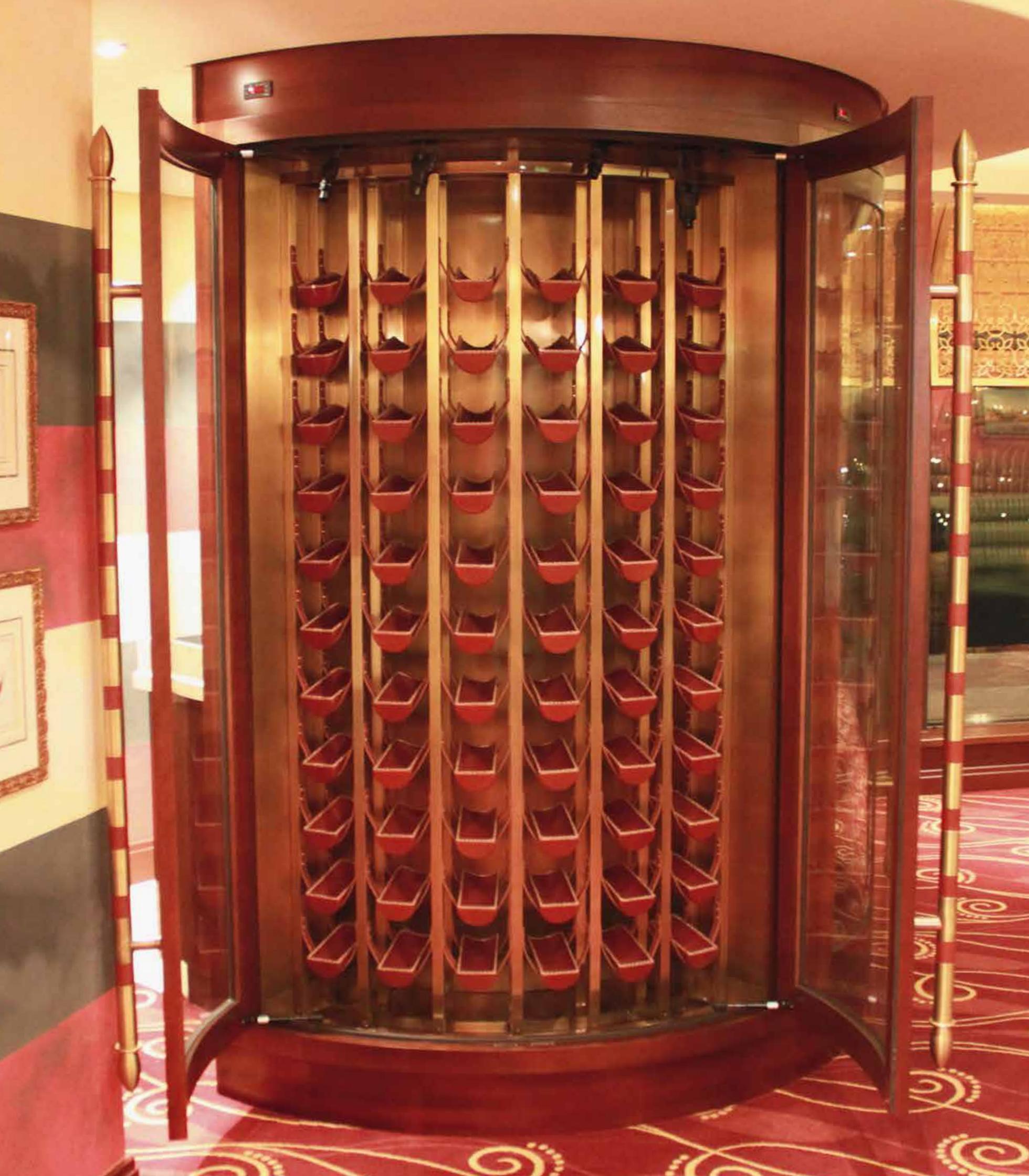
KNY DESIGN
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DOOR KNOB

Door knob with
crystals gemmed and
with beautiful elements.





DISNEY-SCHIFF

The Disney Ship project confronted us with many challenges, which we have solved superbly. You are brought into a fairy-tale world by intertwined lighting and metal construction with decorative gold. A special challenge was the manufacturing of the wine coolers. With our technical know-how and intuition, we set ourselves apart from our competitors and fulfilled this task.



MASTERLY MANUFACTURING



KNY DESIGN
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OUR QUALITY STANDARDS ARE FAR ABOVE WHAT OUR COMPETITORS OFFER. YOU, AS OUR CUSTOMER, CAN REST ASSURED TO RECEIVE ONLY THE BEST. STARTING FROM THE DESIGN PHASE, WE PLACE SPECIAL EMPHASIS ON CONCEPTS FOR WHICH WE DO NOT SKIMP OUT THE DETAILS.

Some make their purchasing decisions based solely on the price. We do not claim to be a low-cost provider, real quality has its price and the connoisseur will always take this into consideration. Our products are – in terms of what you as the customer get – good value but not low-cost. You will be able to enjoy our products for many years to come.

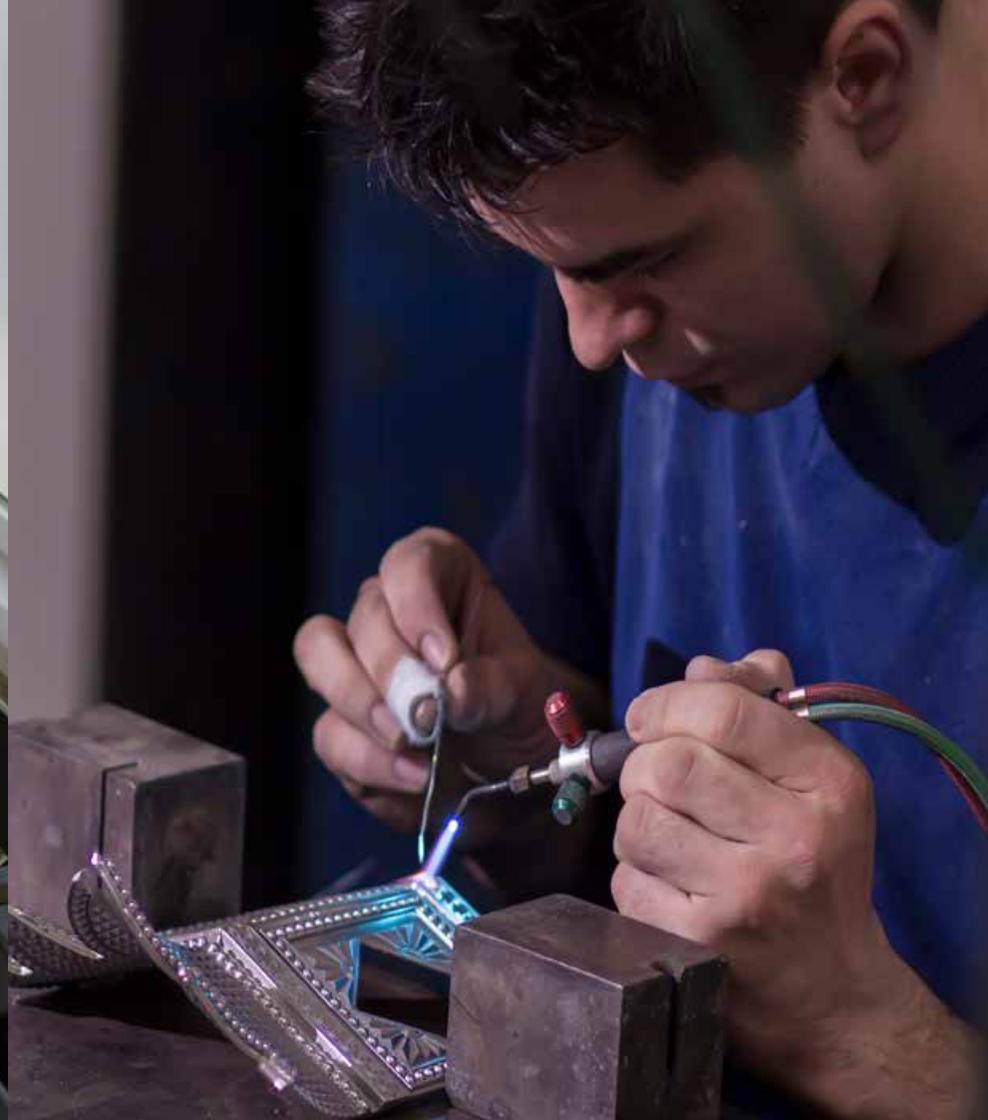
During casting, even fine ornaments are clean in detail. Our castings use a special alloy containing silver – the price of this alloy is three times higher than that of brass. For bands, hoops, lamp-holder brackets etc. pure brass is used, which undergoes ennobling.

All electrical cables are silicone-sheathed and designed for continuous temperatures of 180°C. Clamps and lamp holders are made out of ceramic. Electrical problems do not occur even after using the lamps for many years.

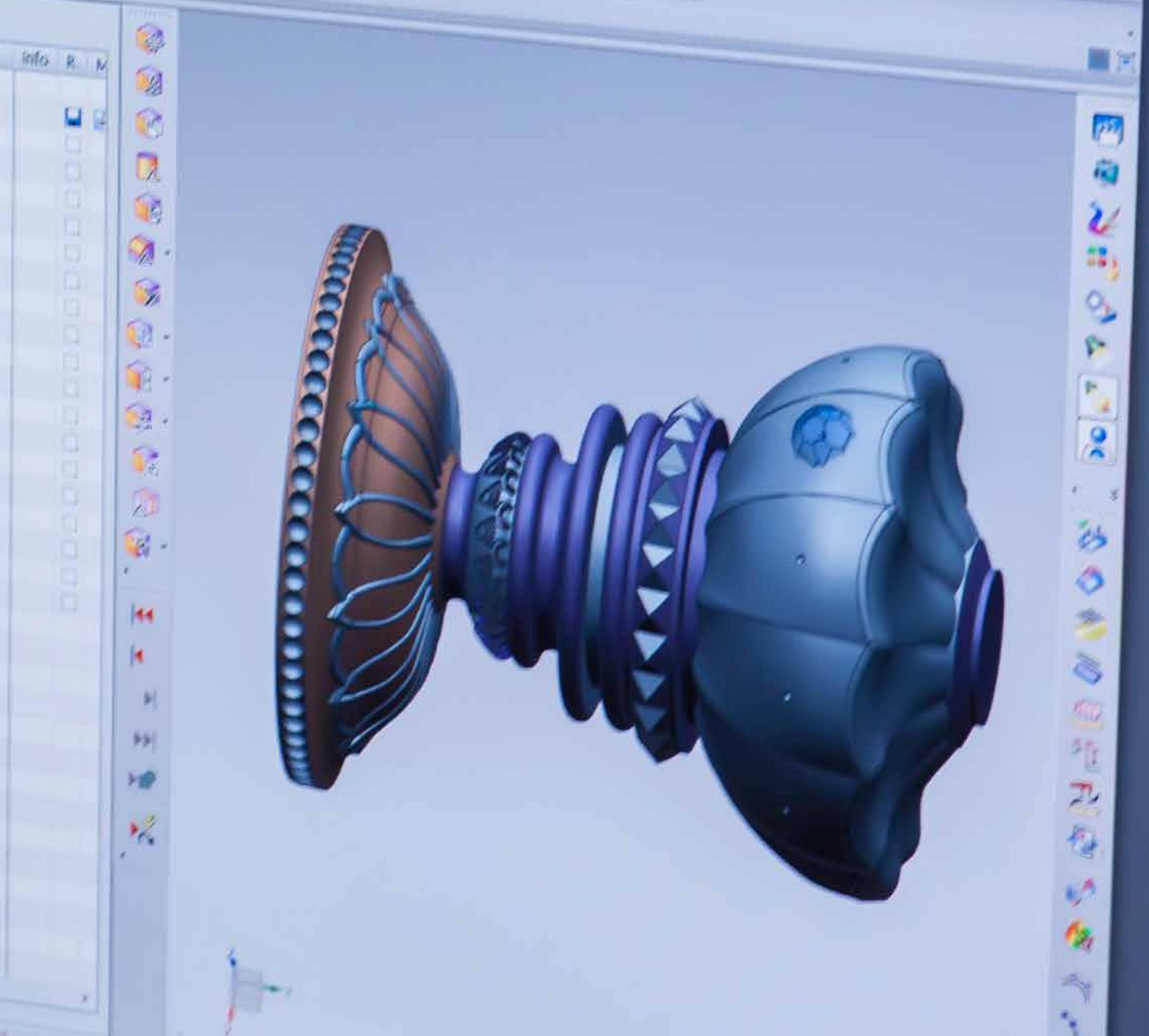
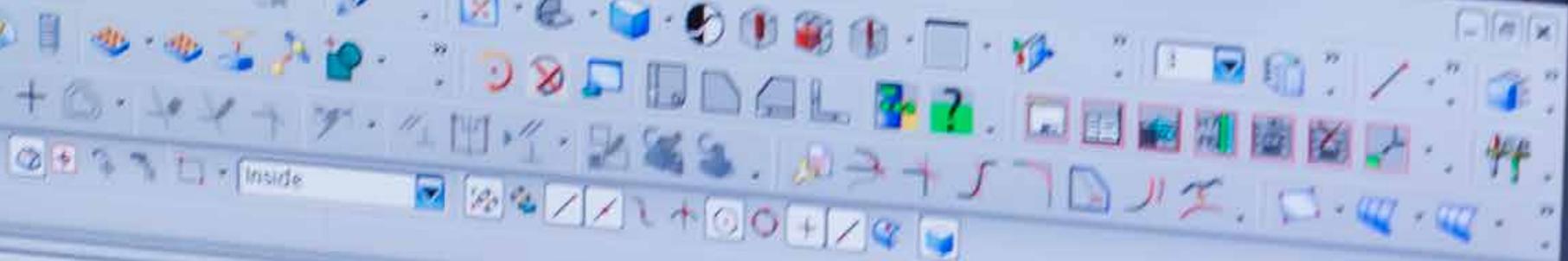
The ennobling, be it gold or silver, is well above lighting-industry standards.

All supporting structures within the chandeliers are made entirely of stainless steel.

Furthermore, we greatly value the use of the highest quality crystals. Wherever possible we use only the finest Swarovski crystals. Shapes, which are not offered by Swarovski, are manufactured by ourselves in the highest possible quality.









A FAMILY BUSINESS WITH TRADITION



KNY DESIGN
AUSTRIA



KNY DESIGN HAS BUILT A BRIDGE BETWEEN TRADITION AND INNOVATION – A SMALL, BUT HIGHLY SPECIALIZED AUSTRIAN FAMILY OWNED COMPANY THAT WILL MEET YOUR REQUIREMENTS AND EXPECTATIONS.

Bruno Kny, born in 1903 in Steinschoenau, Sudetenland, started his career in his home country as the manager of the largest chandelier producer in the Austro-Hungarian monarchy. After fleeing from Sudetenland he came to Upper Austria and was able to gain a foothold there very soon. At first, he was employed in a company as head of chandelier production. Later he was appointed plant manager.

In 1956, Bruno Kny, together with his son Gerold Kny, founded the company Bruno Kny & Son in Ramingdorf.

Currently, the company has Harald Kny at the helm, the third generation and grandson of the founder. He was appointed managing director in 1989.

At the beginning, the focus was on living room lighting, particularly on Maria-Theresia chandeliers.

Today the programme range has been substantially diversified. Now we offer master plans for mansions, hotels, restaurants, ships and public buildings. Our production and supply capabilities include high quality furniture, decorative lighting for indoor and outdoor use and ornate metal and glass for interior and exterior architecture.



1903
Bruno Kny, born in
Steinschoenau,
Sudetenland

1945
Arrival in
Upper Austria

1956
Foundation of
the company Bruno
Kny & Son focusing
on chandeliers

1983
Focus on project-
specific business

1989
Harald Kny
assumes
company
management

2014
Constant investment
in research, new
technology and
production facilities





MADE WITH
SWAROVSKI
ELEMENTS



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TRADITION

Harald Kny is the third generation heading the family business located in Ramingdorf, Lower Austria, with about 50 employees.

TECHNOLOGY

Kny Design specializes in innovative solutions for lighting design – from “classic chandeliers” to glass facades and light sculptures made of metal.

INTERNATIONALITY

The company’s main export markets are Germany, the Arab world, Russia, China and India. The export rate is 70 percent.

SUSTAINABILITY

Harald Kny has stayed true to two fundamental attitudes: a focus on people and sustainable business management. For Harald Kny this means a careful use of resources, environmentally friendly production, social responsibility and economic success.



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